

# VisiCom Systems, Inc.

## A FULL SERVICE VIDEOCONFERENCING SYSTEMS INTEGRATOR

VisiCom Systems, Inc. sells, installs and services videoconferencing equipment manufactured by **TANDBERG**, **POLYCOM** and **VTEL**. In addition to selling the manufacturer's standard systems, we also engineer and install custom rooms built around the manufacturer's codec. For our custom systems, we use industry proven components that offer superior performance and meet demanding duty cycles.

VisiCom has been on the statewide videoconferencing contract for North Carolina since 1994. We are a leader in the installation and support of distant education classrooms in North Carolina. VisiCom has been on the Mississippi statewide contract since 2000 and was recently accepted on the South Carolina statewide contract. VisiCom has installed numerous videoconferencing systems at community colleges, high schools and health departments throughout North Carolina and Mississippi.

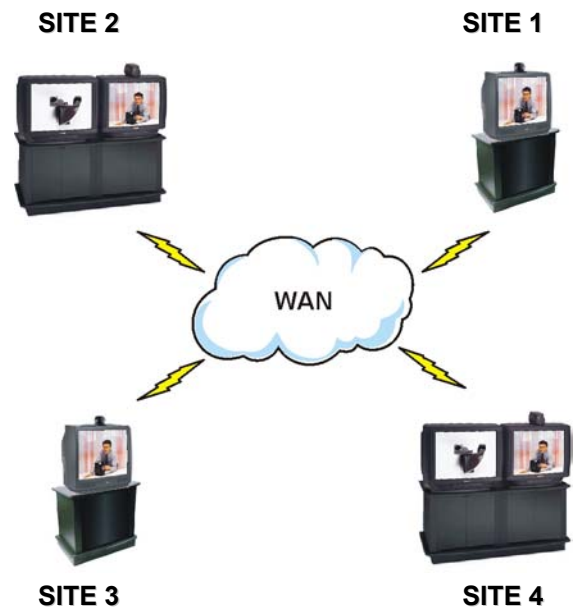
VisiCom would like the opportunity to meet with you and show you how today's fast changing technology can help you. Let us show you how you can implement a videoconferencing network to improve communications, productivity and reduce travel cost.

### EDUCATION

If you are an educator, you should consider the following benefits of a countywide video network.

- Team Teaching - one gifted teacher can reach out to several schools.
- Administrators can conference via video to cut down on travel time and expense.
- Teachers can continue their education by linking with continuing education courses at Universities or Community Colleges.

The cost of classroom equipment has come down significantly and you may already have a network in place that can support videoconferencing between schools.

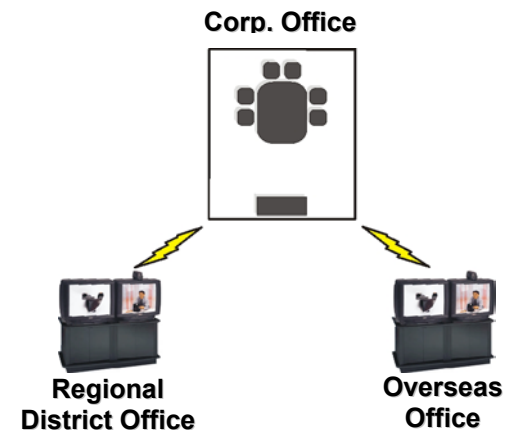


### BUSINESS

If you are a business leader, consider the many benefits of being able to conference via video.

- The ability to discuss proposals or problems with remote offices, suppliers or customers.
- You can share documents and jointly review and collaborate marketing plans, personnel issues and/or engineering plans.
- With the proper communications interface, you can conduct a videoconference with a site across town, across the state or overseas.
- More of your employees can participate in the decision making process.
- Increase productivity by cutting down on wasted travel time.

With current travel restrictions, budget cuts and security concerns, a videoconferencing system is easily justified for today's business leaders.



VisiCom Systems, Inc.

Plus

TANDBERG, POLYCOM or VTEL  
A Winning Combination

- **Experience** - We have over ten years of experience in installing and supporting distant learning / videoconferencing systems.
- **Certified Reseller** - VisiCom Systems Inc. is a certified TANDBERG, Polycom and VTEL Reseller.
- **Factory Certified Service Technicians** - Our service technicians have been factory certified to support the TANDBERG, Polycom and VTEL product lines. Our service technicians are full time employees of VisiCom and are based in North Carolina, Mississippi and Georgia.
- **Service** - VisiCom provides warranty support for all systems that we install. After the warranty period, we offer service and support contracts.
- **Custom Built Rooms, Upgrades and System Enhancements** - Over the past ten years, VisiCom has installed many custom rooms. If you require upgrades or system enhancements, we will be happy to provide a quotation for new hardware or software.
- **Value** - When you are evaluating a room integrator, be sure that you are looking at the total price, not just the base contract price. There can be a wide variation among integrators regarding installation, training and support cost that are not accurately reflected in their base cost. We believe you should be presented with a firm price with no hidden charges.



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Authorized Reseller  
of  
**TANDBERG**



VIDEOCONFERENCING



Enhancing Visual Communications

**A FULL SERVICE  
VIDEOCONFERENCING  
SYSTEMS INTEGRATOR**



- ♦ CUSTOM ROOMS
- ♦ ROLL-ABOUT SYSTEMS
- ♦ SALES AND SERVICE
- ♦ SYSTEM UPGRADES
- ♦ LOCAL SERVICE TECHNICIANS